



**AUTHORIZED FEDERAL SUPPLY SERVICE  
INFORMATION TECHNOLOGY SCHEDULE PRICELIST  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT, SOFTWARE AND SERVICES**

Special Item No. 132-8 Purchase of Equipment  
Special Item No. 132-12 Maintenance, Repair Service and Repair Parts/Spare Parts  
Special Item No. 132-33 Perpetual Software License

**SIN 132-8 PURCHASE OF EQUIPMENT**

**FSC CLASS 5820 - RADIO AND TELEVISION COMMUNICATION EQUIPMENT, EXCEPT AIRBORNE**

Two-Way Radio Transmitters/Receivers/Antennas  
Broadcast Band Radio Transmitters/Receivers/Antennas  
Microwave Radio Equipment/Antennas and Waveguides  
Satellite Communications Equipment

**FSC CLASS 5895 - MISCELLANEOUS COMMUNICATION EQUIPMENT**

Miscellaneous Communications Equipment

- Installation (FPDS Code N070) for Equipment Offered)

**SIN 132-12 - MAINTENANCE OF EQUIPMENT, REPAIR SERVICE, AND REPAIR PARTS/SPARE PARTS (FPDS Code J070 - Maintenance and Repair Service)(Repair Parts/Spare Parts - See FSC Class for basic equipment)**

- Maintenance
- Repair Service
- Repair Parts/Spare Parts
- Third Party Maintenance

**SIN 132-33 PERPETUAL SOFTWARE LICENSE**

**FSC CLASS 7030 - INFORMATION TECHNOLOGY SOFTWARE**

*NOTE: Installation must be incidental to, in conjunction with and in direct support of the products sold under SIN 132-8 of this contract and cannot be purchased separately. If the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act apply. In applying the Davis-Bacon Act, ordering activities are required to incorporate wage rate determinations into orders, as applicable.*

**KOI Computers Inc.**

**200 W. North Avenue  
Lombard, IL 60148-1205  
Ph: 630-627-8811  
Fax: 630-627-8877  
[www.koicomputer.com](http://www.koicomputer.com)**

**Contract Number: GS-35F-0488U**

**Period Covered by Contract: 07/15/2008-07/14/2013**

Price List current through Modification #PS-006, 007 and 008 (05/14/10) and Refresh #22

General Services Administration  
Federal Supply Service

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>

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**INFORMATION FOR ORDERING ACTIVITIES  
APPLICABLE TO ALL SPECIAL ITEM NUMBERS**

**SPECIAL NOTICE TO AGENCIES: Small Business Participation**

SBA strongly supports the participation of small business concerns in the Federal Supply Schedules Program. To enhance Small Business Participation SBA policy allows agencies to include in their procurement base and goals, the dollar value of orders expected to be placed against the Federal Supply Schedules, and to report accomplishments against these goals.

For orders exceeding the micropurchase threshold, FAR 8.404 requires agencies to consider the catalogs/pricelists of at least three schedule contractors or consider reasonably available information by using the GSA Advantage!™ on-line shopping service ([www.fss.gsa.gov](http://www.fss.gsa.gov)). The catalogs/pricelists, GSA Advantage!™ and the Federal Supply Service Home Page ([www.fss.gsa.gov](http://www.fss.gsa.gov)) contain information on a broad array of products and services offered by small business concerns.

This information should be used as a tool to assist ordering activities in meeting or exceeding established small business goals. It should also be used as a tool to assist in including small, small disadvantaged, and women-owned small businesses among those considered when selecting pricelists for a best value determination.

For orders exceeding the micropurchase threshold, customers are to give preference to small business concerns when two or more items at the same delivered price will satisfy their requirement.

**1. GEOGRAPHIC SCOPE OF CONTRACT:**

*Domestic delivery* is delivery within the 48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. Territories. Domestic delivery also includes a port or consolidation point, within the aforementioned areas, for orders received from overseas activities.

*Overseas delivery* is delivery to points outside of the 48 contiguous states, Washington, DC, Alaska, Hawaii, Puerto Rico, and U.S. Territories.

Offerors are requested to check one of the following boxes:

- The Geographic Scope of Contract will be domestic and overseas delivery.
- The Geographic Scope of Contract will be overseas delivery only.
- The Geographic Scope of Contract will be domestic delivery only.

**2. CONTRACTOR'S ORDERING ADDRESS AND PAYMENT INFORMATION:**

**Ordering and Payment Information**

KOI Computers Inc.  
200 W. North Avenue  
Lombard, IL 60148-1205  
Ph: 630-627-8811  
Fax: 630-627-8877  
[www.koicomputer.com](http://www.koicomputer.com)

Contractors are required to accept credit cards for payments equal to or less than the micro-purchase threshold for oral or written delivery orders. Credit cards will be acceptable for payment above the micro-purchase threshold. In addition, bank account information for wire transfer payments will be shown on the invoice.

The following telephone number(s) can be used by ordering activities to obtain technical and/or ordering assistance:

630-627-8811

**3. LIABILITY FOR INJURY OR DAMAGE**

The Contractor shall not be liable for any injury to ordering activity personnel or damage to ordering activity property arising from the use of equipment maintained by the Contractor, unless such injury or damage is due to the fault or negligence of the Contractor.

**4. STATICAL DATA FOR GOVERNMENT ORDERING OFFICE COMPLETION OF STANDARD FORM 279:**

Block 9: G. Order/Modification Under Federal Schedule  
Block 16: Data Universal Numbering System (DUNS) Number: 839111234  
Block 30: Type of Contractor - B. Other Small Business  
Block 31: Woman-Owned Small Business - **Yes**  
Block 36: Contractor's Taxpayer Identification Number (TIN): 36-4033433

- 4a. CAGE Code: O5NR4
- 4b. Contractor has registered with the Central Contractor Registration Database.

**5. FOB DESTINATION**

**6. DELIVERY SCHEDULE**

- a. **TIME OF DELIVERY:** The Contractor shall deliver to destination within the number of calendar days after receipt of order (ARO), as set forth below:

SPECIAL ITEM NUMBER	DELIVERY TIME (Days ARO)
<b>132-8</b>	<b>30 Days</b>
<b>132-12</b>	<b>30 Days</b>
<b>132-33</b>	<b>30 Days</b>

- b. **URGENT REQUIREMENTS:** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering activity, ordering activities are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering activity, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**7. DISCOUNTS:** Prices shown are NET Prices; Basic Discounts have been deducted.

- a. Prompt Payment: 1% - 15 days from receipt of invoice or date of acceptance, whichever is later.
- b. **Quantity None**
- c. **Dollar Volume None**
- d. **Government Educational Institutions Offered the same discounts as all other government customers.**
- e. **Other**

**8. TRADE AGREEMENTS ACT OF 1979, as amended:**

All items are U.S. made end products, designated country end products, Caribbean Basin country end products, Canadian end products, or Mexican end products as defined in the Trade Agreements Act of 1979, as amended.

**9. STATEMENT CONCERNING AVAILABILITY OF EXPORT PACKING:**

- 10. Small Requirements:** The minimum dollar value of orders to be issued is \$100.

**11. MAXIMUM ORDER (All dollar amounts are exclusive of any discount for prompt payment.)**

- a. The Maximum Order value for the following Special Item Numbers (SINs) is \$500,000:  
Special Item Number 132-8 - Purchase of Equipment  
Special Item Number 132-12 - Maintenance, Repair Service and Repair Parts/Spare Parts

## **12. ORDERING PROCEDURES FOR FEDERAL SUPPLY SCHEDULE CONTRACTS**

Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for supplies or services. These procedures apply to all schedules.

- a. FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
- b. FAR 8.405-2 Ordering procedures for services requiring a statement of work.

## **13. FEDERAL INFORMATION TECHNOLOGY/TELECOMMUNICATION STANDARDS**

**REQUIREMENTS:** ordering activities acquiring products from this Schedule must comply with the provisions of the Federal Standards Program, as appropriate (reference: NIST Federal Standards Index). Inquiries to determine whether or not specific products listed herein comply with Federal Information Processing Standards (FIPS) or Federal Telecommunication Standards (FED-STDS), which are cited by ordering activities, shall be responded to promptly by the Contractor.

### **13.1 FEDERAL INFORMATION PROCESSING STANDARDS PUBLICATIONS (FIPS PUBS):**

Information Technology products under this Schedule that do not conform to Federal Information Processing Standards (FIPS) should not be acquired unless a waiver has been granted in accordance with the applicable "FIPS Publication." Federal Information Processing Standards Publications (FIPS PUBS) are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Information concerning their availability and applicability should be obtained from the National Technical Information Service (NTIS), 5285 Port Royal Road, Springfield, Virginia 22161. FIPS PUBS include voluntary standards when these are adopted for Federal use. Individual orders for FIPS PUBS should be referred to the NTIS Sales Office, and orders for subscription service should be referred to the NTIS Subscription Officer, both at the above address, or telephone number (703) 487-4650.

**13.2 FEDERAL TELECOMMUNICATION STANDARDS (FED-STDS):** Telecommunication products under this Schedule that do not conform to Federal Telecommunication Standards (FED-STDS) should not be acquired unless a waiver has been granted in accordance with the applicable "FED-STD." Federal Telecommunication Standards are issued by the U.S. Department of Commerce, National Institute of Standards and Technology (NIST), pursuant to National Security Act. Ordering information and information concerning the availability of FED-STDS should be obtained from the GSA, Federal Supply Service, Specification Section, 470 East L'Enfant Plaza, Suite 8100, SW, Washington, DC 20407, telephone number (202)619-8925. Please include a self-addressed mailing label when requesting information by mail. Information concerning their applicability can be obtained by writing or calling the U.S. Department of Commerce, National Institute of Standards and Technology, Gaithersburg, MD 20899, telephone number (301)975-2833.

## **14. CONTRACTOR TASKS / SPECIAL REQUIREMENTS (C-FSS-370) (NOV 2001)**

(a) Security Clearances: The Contractor may be required to obtain/possess varying levels of security clearances in the performance of orders issued under this contract. All costs associated with obtaining/possessing such security clearances should be factored into the price offered under the Multiple Award Schedule.

(b) Travel: The Contractor may be required to travel in performance of orders issued under this contract. Allowable travel and per diem charges are governed by Pub .L. 99-234 and FAR Part 31, and are reimbursable by the ordering agency or can be priced as a fixed price item on orders placed under the Multiple Award Schedule. The Industrial Funding Fee does NOT apply to travel and per diem charges.

NOTE: Refer to FAR Part 31.205-46 Travel Costs, for allowable costs that pertain to official company business travel in regards to this contract.

(c) Certifications, Licenses and Accreditations: As a commercial practice, the Contractor may be required to obtain/possess any variety of certifications, licenses and accreditations for specific FSC/service code classifications offered. All costs associated

with obtaining/ possessing such certifications, licenses and accreditations should be factored into the price offered under the Multiple Award Schedule program.

(d) Insurance: As a commercial practice, the Contractor may be required to obtain/possess insurance coverage for specific FSC/service code classifications offered. All costs associated with obtaining/possessing such insurance should be factored into the price offered under the Multiple Award Schedule program.

(e) Personnel: The Contractor may be required to provide key personnel, resumes or skill category descriptions in the performance of orders issued under this contract. Ordering activities may require agency approval of additions or replacements to key personnel.

(f) Organizational Conflicts of Interest: Where there may be an organizational conflict of interest as determined by the ordering agency, the Contractor's participation in such order may be restricted in accordance with FAR Part 9.5.

(g) Documentation/Standards: The Contractor may be requested to provide products or services in accordance with rules, regulations, OMB orders, standards and documentation as specified by the agency's order.

(h) Data/Deliverable Requirements: Any required data/deliverables at the ordering level will be as specified or negotiated in the agency's order.

(i) Government-Furnished Property: As specified by the agency's order, the Government may provide property, equipment, materials or resources as necessary.

(j) Availability of Funds: Many Government agencies' operating funds are appropriated for a specific fiscal year. Funds may not be presently available for any orders placed under the contract or any option year. The Government's obligation on orders placed under this contract is contingent upon the availability of appropriated funds from which payment for ordering purposes can be made. No legal liability on the part of the Government for any payment may arise until funds are available to the ordering Contracting Officer.

**15. CONTRACT ADMINISTRATION FOR ORDERING ACTIVITIES:** Any ordering activity, with respect to any one or more delivery orders placed by it under this contract, may exercise the same rights of termination as might the GSA Contracting Officer under provisions of FAR 52.212-4, paragraphs (l) Termination for the ordering activity's convenience, and (m) Termination for Cause (See C.1.)

## **16. GSA ADVANTAGE!**

GSA Advantage! is an on-line, interactive electronic information and ordering system that provides on-line access to vendors' schedule prices with ordering information. GSA Advantage! will allow the user to perform various searches across all contracts including, but not limited to:

- (1) Manufacturer;
- (2) Manufacturer's Part Number; and
- (3) Product categories.

Agencies can browse GSA Advantage! by accessing the Internet World Wide Web utilizing a browser (ex.: NetScape). The Internet address is <http://www.fss.gsa.gov/>.

## **17. PURCHASE OF OPEN MARKET ITEMS**

NOTE: Open Market Items are also known as incidental items, noncontract items, non-Schedule items, and items not on a Federal Supply Schedule contract. ODCs (Other Direct Costs) are not part of this contract and should be treated as open market purchases. Ordering Activities procuring open market items must follow FAR 8.402(f).

For administrative convenience, an ordering activity contracting officer may add items not on the Federal Supply Multiple Award Schedule (MAS) -- referred to as open market items -- to a Federal Supply Schedule blanket purchase agreement (BPA) or an individual task or delivery order, **only if-**

- (1) All applicable acquisition regulations pertaining to the purchase of the items not on the Federal Supply Schedule have been followed (e.g., publicizing (Part 5), competition requirements (Part 6), acquisition of commercial items (Part 12), contracting methods (Parts 13, 14, and 15), and small business programs (Part 19));
- (2) The ordering activity contracting officer has determined the price for the items not on the Federal Supply Schedule is fair and reasonable;
- (3) The items are clearly labeled on the order as items not on the Federal Supply Schedule; and
- (4) All clauses applicable to items not on the Federal Supply Schedule are included in the order.

## **18. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

a. For the purpose of this contract, commitments, warranties and representations include, in addition to those agreed to for the entire schedule contract:

- (1) Time of delivery/installation quotations for individual orders;
- (2) Technical representations and/or warranties of products concerning performance, total system performance and/or configuration, physical, design and/or functional characteristics and capabilities of a product/equipment/ service/software package submitted in response to requirements which result in orders under this schedule contract.
- (3) Any representations and/or warranties concerning the products made in any literature, description, drawings and/or specifications furnished by the Contractor.

b. The above is not intended to encompass items not currently covered by the GSA Schedule contract.

## **19. OVERSEAS ACTIVITIES**

The terms and conditions of this contract shall apply to all orders for installation, maintenance and repair of equipment in areas listed in the pricelist outside the 48 contiguous states and the District of Columbia, except as indicated below:

### **Not offered outside of the 48 Contiguous states and the District of Columbia**

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Upon request of the Contractor, the ordering activity may provide the Contractor with logistics support, as available, in accordance with all applicable ordering activity regulations. Such ordering activity support will be provided on a reimbursable basis, and will only be provided to the Contractor's technical personnel whose services are exclusively required for the fulfillment of the terms and conditions of this contract.

## **20. BLANKET PURCHASE AGREEMENTS (BPAs)**

The use of BPAs under any schedule contract to fill repetitive needs for supplies or services is allowable. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPA and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). Ordering activities shall follow FAR 8.405-3 when creating and implementing BPA(s).

## **21. CONTRACTOR TEAM ARRANGEMENTS**

Contractors participating in contractor team arrangements must abide by all terms and conditions of their respective contracts. This includes compliance with Clauses 552.238-74, Industrial Funding Fee and Sales Reporting, i.e., each contractor (team member) must report sales and remit the IFF for all products and services provided under its individual contract.

## **22. INSTALLATION, DEINSTALLATION, REINSTALLATION**

The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

## **23. SECTION 508 COMPLIANCE.**

If applicable, Section 508 compliance information on the supplies and services in this contract are available in Electronic and Information Technology (EIT) at the following:

[www.koicomputer.com](http://www.koicomputer.com)

The EIT standard can be found at: [www.Section508.gov/](http://www.Section508.gov/).

## **24. PRIME CONTRACTOR ORDERING FROM FEDERAL SUPPLY SCHEDULES.**

Prime Contractors (on cost reimbursement contracts) placing orders under Federal Supply Schedules, on behalf of an ordering activity, shall follow the terms of the applicable schedule and authorization and include with each order –

- (a) A copy of the authorization from the ordering activity with whom the contractor has the prime contract (unless a copy was previously furnished to the Federal Supply Schedule contractor); and
- (b) The following statement:

This order is placed under written authorization from \_\_\_\_\_ dated \_\_\_\_\_. In the event of any inconsistency between the terms and conditions of this order and those of your Federal Supply Schedule contract, the latter will govern.

## **25. INSURANCE—WORK ON A GOVERNMENT INSTALLATION (JAN 1997)(FAR 52.228-5)**

- (a) The Contractor shall, at its own expense, provide and maintain during the entire performance of this contract, at least the kinds and minimum amounts of insurance required in the Schedule or elsewhere in the contract.
- (b) Before commencing work under this contract, the Contractor shall notify the Contracting Officer in writing that the required insurance has been obtained. The policies evidencing required insurance shall contain an endorsement to the effect that any cancellation or any material change adversely affecting the Government's interest shall not be effective—
  - (1) For such period as the laws of the State in which this contract is to be performed prescribe; or
  - (2) Until 30 days after the insurer or the Contractor gives written notice to the Contracting Officer, whichever period is longer.
- (c) The Contractor shall insert the substance of this clause, including this paragraph (c), in subcontracts under this contract that require work on a Government installation and shall require subcontractors to provide and maintain the insurance required in the Schedule or elsewhere in the contract. The Contractor shall maintain a copy of all subcontractors' proofs of required insurance, and shall make copies available to the Contracting Officer upon request.

## **26. SOFTWARE INTEROPERABILITY.**

Offerors are encouraged to identify within their software items any component interfaces that support open standard interoperability. An item's interface may be identified as interoperable on the basis of participation in a Government agency-sponsored program or in an independent organization program. Interfaces may be identified by reference to an interface registered in the component registry located at <http://www.core.gov>.

## **27. ADVANCE PAYMENTS**

A payment under this contract to provide a service or deliver an article for the United States Government may not be more than the value of the service already provided or the article already delivered. Advance or pre-payment is not authorized or allowed under this contract. (31 U.S.C. 3324)

**TERMS AND CONDITIONS APPLICABLE TO PURCHASE OF  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY EQUIPMENT  
(SPECIAL ITEM NUMBER 132-8)**

**1. MATERIAL AND WORKMANSHIP**

All equipment furnished hereunder must satisfactorily perform the function for which it is intended.

**2. ORDER**

Written orders, EDI orders (GSA Advantage! and FACNET), credit card orders, and orders placed under blanket purchase agreements (BPA) agreements shall be the basis for purchase in accordance with the provisions of this contract. If time of delivery extends beyond the expiration date of the contract, the Contractor will be obligated to meet the delivery and installation date specified in the original order.

For credit card orders and BPAs, telephone orders are permissible.

**3. TRANSPORTATION OF EQUIPMENT**

FOB DESTINATION. Prices cover equipment delivery to destination, for any location within the geographic scope of this contract.

**4. INSTALLATION AND TECHNICAL SERVICES**

a. **INSTALLATION.** When the equipment provided under this contract is not normally self-installable, the Contractor's technical personnel shall be available to the ordering activity, at the ordering activity's location, to install the equipment and to train ordering activity personnel in the use and maintenance of the equipment. The charges, if any, for such services are listed below, or in the price schedule: **N/A**

b. **INSTALLATION, DEINSTALLATION, REINSTALLATION.** The Davis-Bacon Act (40 U.S.C. 276a-276a-7) provides that contracts in excess of \$2,000 to which the United States or the District of Columbia is a party for construction, alteration, or repair (including painting and decorating) of public buildings or public works with the United States, shall contain a clause that no laborer or mechanic employed directly upon the site of the work shall received less than the prevailing wage rates as determined by the Secretary of Labor. The requirements of the Davis-Bacon Act do not apply if the construction work is incidental to the furnishing of supplies, equipment, or services. For example, the requirements do not apply to simple installation or alteration of a public building or public work that is incidental to furnishing supplies or equipment under a supply contract. However, if the construction, alteration or repair is segregable and exceeds \$2,000, then the requirements of the Davis-Bacon Act applies.

The ordering activity issuing the task order against this contract will be responsible for proper administration and enforcement of the Federal labor standards covered by the Davis-Bacon Act. The proper Davis-Bacon wage determination will be issued by the ordering activity at the time a request for quotations is made for applicable construction classified installation, deinstallation, and reinstallation services under SIN 132-8.

c. **OPERATING AND MAINTENANCE MANUALS.** The Contractor shall furnish the ordering activity with one (1) copy of all operating and maintenance manuals which are normally provided with the equipment being purchased.

**5. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any equipment that has been tendered for acceptance. The

ordering activity may require repair or replacement of nonconforming equipment at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the item, unless the change is due to the defect in the item.

## **6. WARRANTY**

a. Unless specified otherwise in this contract, the Contractor's standard commercial warranty as stated in the contract's commercial pricelist will apply to this contract.

### **90 Days – 3 Years**

b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.

c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

d. If inspection and repair of defective equipment under this warranty will be performed at the Contractor's plant, the address is as follows: KOI Computers Inc., 200 W. North Avenue, Lombard, IL 60148-1205

## **7. PURCHASE PRICE FOR ORDERED EQUIPMENT**

The purchase price that the ordering activity will be charged will be the ordering activity purchase price in effect at the time of order placement, or the ordering activity purchase price in effect on the installation date (or delivery date when installation is not applicable), whichever is less.

## **8. RESPONSIBILITIES OF THE CONTRACTOR**

The Contractor shall comply with all laws, ordinances, and regulations (Federal, State, City or otherwise) covering work of this character, and shall include all costs, if any, of such compliance in the prices quoted in this offer.

## **9. TRADE-IN OF INFORMATION TECHNOLOGY EQUIPMENT**

When an ordering activity determines that Information Technology equipment will be replaced, the ordering activity shall follow the contracting policies and procedures in the Federal Acquisition Regulation (FAR), the policies and procedures regarding disposition of information technology excess personal property in the Federal Property Management Regulations (FPMR) (41 CFR 101-43.6), and the policies and procedures on exchange/sale contained in the FPMR (41 CFR part 101-46).

**TERMS AND CONDITIONS APPLICABLE TO MAINTENANCE, REPAIR  
SERVICE AND REPAIR PARTS/SPARE PARTS FOR GOVERNMENT-OWNED  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY  
EQUIPMENT (AFTER EXPIRATION OF GUARANTEE/WARRANTY  
PROVISIONS AND/OR WHEN REQUIRED SERVICE IS NOT COVERED  
BY GUARANTEE/WARRANTY PROVISIONS) AND FOR LEASED EQUIPMENT  
(SPECIAL ITEM NUMBER 132-12)**

**1. SERVICE AREAS**

a. The maintenance and repair service rates listed herein are applicable to any ordering activity location within a 25 mile radius of the Contractor's service points. If any additional charge is to apply because of the greater distance from the Contractor's service locations, the mileage rate or other distance factor shall be stated in paragraphs 8.d and 9.d of this Special Item Number 132-12.

b. When repair services cannot be performed at the ordering activity installation site, the repair services will be performed at the Contractor's plant(s) listed below:

KOI Computers Inc.  
200 W. North Avenue  
Lombard, IL 60148-1205  
Ph: 630-627-8811  
Fax: 630-627-8877  
[www.koicomputer.com](http://www.koicomputer.com)

**2. MAINTENANCE ORDER**

a. Agencies may use written orders, EDI orders, credit card orders, or BPAs, for ordering maintenance under this contract. The Contractor shall confirm orders within fifteen (15) calendar days from the date of receipt, except that confirmation of orders shall be considered automatic for renewals for maintenance (Special Item Number 132-12). Automatic acceptance of order renewals for maintenance service shall apply for machines which may have been discontinued from use for temporary periods of time not longer than 120 calendar days. If the order is not confirmed by the Contractor as prescribed by this paragraph, the order shall be considered to be confirmed by the Contractor.

b. The Contractor shall honor orders for maintenance for the duration of the contract period or a lesser period of time, for the equipment shown in the pricelist. Maintenance service shall commence on a mutually agreed upon date, which will be written into the maintenance order. Maintenance orders shall not be made effective before the expiration of any applicable maintenance and parts guarantee/warranty period associated with the purchase of equipment. Orders for maintenance service shall not extend beyond the end of the contract period.

c. Maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice, or shorter notice when agreed to by the Contractor; such notice to become effective thirty (30) calendar days from the date on the notification. However, the ordering activity may extend the original discontinuance date upon written notice to the Contractor, provided that such notice is furnished at least ten (10) calendar days prior to the original discontinuance date.

d. Annual Funding. When annually appropriated funds are cited on a maintenance order, the period of maintenance shall automatically expire on September 30th of the contract period, or at the end of the contract period, whichever occurs first. Renewal of a maintenance order citing the new appropriation shall be required, if maintenance is to continue during any remainder of the contract period.

- e. Cross-year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month, fiscal year period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- f. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of maintenance service, if maintenance is to be terminated at that time. Orders for continued maintenance will be required if maintenance is to be continued during the subsequent period.

### **3. REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS ORDERS**

- a. Agencies may use written orders, EDI orders, credit card orders, blanket purchase agreements (BPAs), or small order procedures for ordering repair service and/or repair parts/spare parts under this contract. Orders for repair service shall not extend beyond the end of the contract period.
- b. When repair service is ordered, only one chargeable repairman shall be dispatched to perform repair service, unless the ordering activity agrees, in advance, that additional repair personnel are required to effect repairs.

### **4. LOSS OR DAMAGE**

When the Contractor removes equipment to his establishment for repairs, the Contractor shall be responsible for any damage or loss, from the time the equipment is removed from the ordering activity installation, until the equipment is returned to such installation.

### **5. SCOPE**

- a. The Contractor shall provide maintenance for all equipment listed herein, as requested by the ordering activity during the contract term. Repair service and repair parts/spare parts shall apply exclusively to the equipment types/models within the scope of this Information Technology Schedule.
- b. Equipment placed under maintenance service shall be in good operating condition.
  - (1) In order to determine that the equipment is in good operating condition, the equipment shall be subject to inspection by the Contractor, without charge to the ordering activity.
  - (2) Costs of any repairs performed for the purpose of placing the equipment in good operating condition shall be borne by the Contractor, if the equipment was under the Contractor's guarantee/warranty or maintenance responsibility prior to the effective date of the maintenance order.
  - (3) If the equipment was not under the Contractor's responsibility, the costs necessary to place the equipment in proper operating condition are to be borne by the ordering activity, in accordance with the provisions of Special Item Number 132-12 (or outside the scope of this contract).

### **6. RESPONSIBILITIES OF THE ORDERING ACTIVITY**

- a. Ordering activity personnel shall not perform maintenance or attempt repairs to equipment while such equipment is under the purview of a maintenance order, unless agreed to by the Contractor.
- b. Subject to security regulations, the ordering activity shall permit access to the equipment which is to be maintained or repaired.

**7. RESPONSIBILITIES OF THE CONTRACTOR**

For equipment not covered by a maintenance contract or warranty, the Contractor's repair service personnel shall complete repairs as soon as possible after notification by the ordering activity that service is required. Within the service areas, this repair service should normally be done within 4 hours after notification.

**8. MAINTENANCE RATE PROVISIONS**

a. The Contractor shall bear all costs of maintenance, including labor, parts, and such other expenses as are necessary to keep the equipment in good operating condition, provided that the required repairs are not occasioned by fault or negligence of the ordering activity.

**b. REGULAR HOURS**

The basic monthly rate for each make and model of equipment shall entitle the ordering activity to maintenance service during a mutually agreed upon nine (9) hour principal period of maintenance, Monday through Friday, exclusive of holidays observed at the ordering activity location.

**c. AFTER HOURS**

Should the ordering activity require that maintenance be performed outside of Regular Hours, charges for such maintenance, if any, will be specified in the pricelist. Periods of less than one hour will be prorated to the nearest quarter hour.

**d. TRAVEL AND TRANSPORTATION**

If any charge is to apply, over and above the regular maintenance rates, because of the distance between the ordering activity location and the Contractor's service area, the charge will be: based on the Joint/Federal Travel Regulations charge for mileage, for each mile over the regular service area.

**e. QUANTITY DISCOUNTS**

Quantity discounts from listed maintenance service rates for multiple equipment owned and/or leased by a ordering activity are indicated below:

Quantity Range	Discounts
_____ Units	___0___%
_____ Units	___0___%
_____ Units	___0___%

**9. REPAIR SERVICE RATE PROVISIONS**

a. **CHARGES.** Charges for repair service will include the labor charge, computed at the rates set forth below, for the time during which repairmen are actually engaged in work, and, when applicable, the charge for travel or transportation.

b. **MULTIPLE MACHINES.** When repairs are ordered by a ordering activity on two or more machines located in one or more buildings within walking distance of each other, the charges will be computed from the time the repairman commences work on the first machine, until the work is completed on the last machine. The time required to go from one machine to another, or from one building to another, will be considered actual work performance, and chargeable to the ordering activity, provided the time consumed in going between machines (or buildings) is reasonable.

c. TRAVEL OR TRANSPORTATION

(1) AT THE CONTRACTOR'S SHOP

(a) When equipment is returned to the Contractor's shop for adjustments or repairs which are not covered by the guarantee/warranty provision, the cost of transportation, packing, etc., from the ordering activity location to the Contractor's plant, and return to the ordering activity location, shall be borne by the ordering activity.

(b) The ordering activity should not return defective equipment to the Contractor for adjustments and repairs or replacement without his prior consultation and instruction.

(2) AT THE ORDERING ACTIVITY LOCATION (Within Established Service Areas)

When equipment is repaired at the ordering activity location, and repair service rates are established for service areas or zones, the listed rates are applicable to any ordering activity location within such service areas or zones. No extra charge, time, or expense will be allowed for travel or transportation of repairmen or machines to or from the ordering activity office; such overhead is included in the repair service rates listed.

(3) AT THE ORDERING ACTIVITY LOCATION (Outside Established Service Areas)

(a) The repair service rates listed for subparagraph (2) above apply, except that a travel charge of \_\_\_\_\_ per mile for repairmen will apply to the round-trip distance between the geographic limits of the applicable service area and the ordering activity location. Such charge will apply as an additional charge, but it will be limited to one round trip for each request that is made by the ordering activity for repair service, regardless of whether repairs are performed at the ordering activity location or at the Contractor's shop.

(b) When the overall travel charge computed at the above mileage rate is unreasonable (considering the time required for travel, actual and necessary transportation costs, and the allowable ordering activity per diem rate for each night the repairman is required to remain overnight at the ordering activity location), the ordering activity shall have the option of reimbursing the Contractor for actual costs, provided that the actual costs are reasonable and allowable. The Contractor shall furnish the ordering activity with a report of travel performed and related expenses incurred. The report shall include departure and arrival dates, times, and the applicable mode of travel.

d. LABOR RATES

(1) REGULAR HOURS

The Regular Hours repair service rates listed herein shall entitle the ordering activity to repair service during the period 8:00 a.m. to 5:00 p.m., Monday through Friday, exclusive of holidays observed at the ordering activity location. There shall be no additional charge for repair service which was requested during Regular Hours, but performed outside the Regular Hours defined above, at the convenience of the Contractor.

(2) AFTER HOURS

When the ordering activity requires that repair service be performed outside the Regular Hours defined above, except Sundays and Holidays observed at the ordering activity location, the After Hours repair service rates listed herein shall apply. The Regular Hours rates defined above shall apply when repair service is requested during Regular Hours, but performed After Hours at the convenience of the Contractor.

(3) SUNDAYS AND HOLIDAYS

When the ordering activity requires that repair service be performed on Sundays and Holidays observed at the ordering activity location, the Sundays and Holidays repair service rates listed herein shall apply. When repair service is requested to be performed during Regular Hours and/or After Hours, but is performed at the convenience of the Contractor on Sundays or Holidays observed at the ordering activity location, the Regular Hours and/or After Hours repair service rates, as applicable, shall apply.

REPAIR SERVICE RATES: Not applicable

LOCATION	MINIMUM CHARGE*	REGULAR HOURS PER HOUR**	AFTER HOURS PER HOUR**	SUNDAYS AND HOLIDAYS PER HOUR
CONTRACTOR'S SHOP	_____	_____	_____	_____
ORDERING ACTIVITY LOCATION (WITHIN ESTABLISHED SERVICE AREAS)	_____	_____	_____	_____
ORDERING ACTIVITY LOCATION (OUTSIDE ESTABLISHED SERVICE AREAS)	_____	_____	_____	_____

\*MINIMUM CHARGES INCLUDE \_\_\_ FULL HOURS ON THE JOB.

\*\*FRACTIONAL HOURS, AT THE END OF THE JOB, WILL BE PRORATED TO THE NEAREST QUARTER HOUR.

**10. REPAIR PARTS/SPARE PARTS RATE PROVISIONS**

All parts, furnished as spares or as repair parts in connection with the repair of equipment, unless otherwise indicated in this pricelist, shall be new, standard parts manufactured by the equipment manufacturer. All parts shall be furnished at prices indicated in the Contractor's commercial pricelist dated \_\_\_\_\_, at a discount of \_\_\_\_\_% from such listed prices. N/A

**11. GUARANTEE/WARRANTY—REPAIR SERVICE AND REPAIR PARTS/SPARE PARTS**

a. REPAIR SERVICE

All repair work will be guaranteed/warranted for a period of 30 Days.

b. REPAIR PARTS/SPARE PARTS

All parts, furnished either as spares or repairs parts will be guaranteed/warranted for a period 30 Days.

**12. INVOICES AND PAYMENTS**

a. Maintenance Service

(1) Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

(2) Payment for maintenance service of less than one month's duration shall be prorated at 1/30th of the monthly rate for each calendar day.

b. Repair Service and Repair Parts/Spare Parts

Invoices for repair service and parts shall be submitted by the Contractor as soon as possible after completion of work. Payment under blanket purchase agreements will be made quarterly or monthly, except where cash payment procedures are used. Invoices shall be submitted separately to each ordering activity office ordering services under the contract. The cost of repair parts shall be shown as a separate item on the invoice, and shall be priced in accordance with paragraph #10, above. PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.

**TERMS AND CONDITIONS APPLICABLE TO TERM SOFTWARE LICENSES  
(SPECIAL ITEM NUMBER 132-32), PERPETUAL SOFTWARE LICENSES (SPECIAL  
ITEM NUMBER 132-33) AND MAINTENANCE (SPECIAL ITEM NUMBER 132-34) OF  
GENERAL PURPOSE COMMERCIAL INFORMATION TECHNOLOGY SOFTWARE**

**1. INSPECTION/ACCEPTANCE**

The Contractor shall only tender for acceptance those items that conform to the requirements of this contract. The ordering activity reserves the right to inspect or test any software that has been tendered for acceptance. The ordering activity may require repair or replacement of nonconforming software at no increase in contract price. The ordering activity must exercise its postacceptance rights (1) within a reasonable time after the defect was discovered or should have been discovered; and (2) before any substantial change occurs in the condition of the software, unless the change is due to the defect in the software.

**2. GUARANTEE/WARRANTY**

- a. Unless specified otherwise in this contract, the Contractor's standard commercial guarantee/warranty as stated in the contract's commercial pricelist will apply to this contract.
- b. The Contractor warrants and implies that the items delivered hereunder are merchantable and fit for use for the particular purpose described in this contract.
- c. **Limitation of Liability.** Except as otherwise provided by an express or implied warranty, the Contractor will not be liable to the ordering activity for consequential damages resulting from any defect or deficiencies in accepted items.

**3. TECHNICAL SERVICES**

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number 800-287-2888 / 288-LOVE-KOI or at support@KOIcomputers.com for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number is available from 9:00-5:00 PST and online 24/7.

**4. SOFTWARE MAINTENANCE**

- a. Software maintenance service shall include the following:

Normal updates and configuration maintenance activities as appropriate for the items purchased or recommended by the manufacturer.

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- b. Invoices for maintenance service shall be submitted by the Contractor on a quarterly or monthly basis, after the completion of such period. Maintenance charges must be paid in arrears (31 U.S.C. 3324). **PROMPT PAYMENT DISCOUNT, IF APPLICABLE, SHALL BE SHOWN ON THE INVOICE.**

**5. PERIODS OF TERM LICENSES (132-32) AND MAINTENANCE (132-34)**

- a. The Contractor shall honor orders for periods for the duration of the contract period or a lesser period of time.
- b. Term licenses and/or maintenance may be discontinued by the ordering activity on thirty (30) calendar days written notice to the Contractor.
- c. **Annual Funding.** When annually appropriated funds are cited on an order for term licenses and/or maintenance, the period of the term licenses and/or maintenance shall automatically expire on September 30 of the contract period, or at the end of the contract period, whichever occurs first. Renewal of the term licenses and/or maintenance orders citing the new appropriation shall be required, if the term licenses and/or maintenance is to be continued during any remainder of the contract period.

- d. Cross-Year Funding Within Contract Period. Where an ordering activity's specific appropriation authority provides for funds in excess of a 12 month (fiscal year) period, the ordering activity may place an order under this schedule contract for a period up to the expiration of the contract period, notwithstanding the intervening fiscal years.
- e. Ordering activities should notify the Contractor in writing thirty (30) calendar days prior to the expiration of an order, if the term licenses and/or maintenance is to be terminated at that time. Orders for the continuation of term licenses and/or maintenance will be required if the term licenses and/or maintenance is to be continued during the subsequent period.

**6. CONVERSION FROM TERM LICENSE TO PERPETUAL LICENSE**

- a. The ordering activity may convert term licenses to perpetual licenses for any or all software at any time following acceptance of software. At the request of the ordering activity the Contractor shall furnish, within ten (10) calendar days, for each software product that is contemplated for conversion, the total amount of conversion credits which have accrued while the software was on a term license and the date of the last update or enhancement.
- b. Conversion credits which are provided shall, within the limits specified, continue to accrue from one contract period to the next, provided the software remains on a term license within the ordering activity.
- c. The term license for each software product shall be discontinued on the day immediately preceding the effective date of conversion from a term license to a perpetual license.
- d. The price the ordering activity shall pay will be the perpetual license price that prevailed at the time such software was initially ordered under a term license, or the perpetual license price prevailing at the time of conversion from a term license to a perpetual license, whichever is the less, minus an amount equal to \_\_\_\_\_% of all term license payments during the period that the software was under a term license within the ordering activity.

**7. TERM LICENSE CESSATION**

- a. After a software product has been on a continuous term license for a period of \_\_\_\_\_ \* months, a fully paid-up, non-exclusive, perpetual license for the software product shall automatically accrue to the ordering activity. The period of continuous term license for automatic accrual of a fully paid-up perpetual license does not have to be achieved during a particular fiscal year; it is a written Contractor commitment which continues to be available for software that is initially ordered under this contract, until a fully paid-up perpetual license accrues to the ordering activity. However, should the term license of the software be discontinued before the specified period of the continuous term license has been satisfied, the perpetual license accrual shall be forfeited.
- b. The Contractor agrees to provide updates and maintenance service for the software after a perpetual license has accrued, at the prices and terms of Special Item Number 132-34, if the licensee elects to order such services. Title to the software shall remain with the Contractor.

**8. UTILIZATION LIMITATIONS - (132-32, 132-33, AND 132-34)**

- a. Software acquisition is limited to commercial computer software defined in FAR Part 2.101.
- b. When acquired by the ordering activity, commercial computer software and related documentation so legend shall be subject to the following:
  - (1) Title to and ownership of the software and documentation shall remain with the Contractor, unless otherwise specified.
  - (2) Software licenses are by site and by ordering activity. An ordering activity is defined as a cabinet level or independent ordering activity. The software may be used by any subdivision of the ordering activity (service, bureau, division, command, etc.) that has access to the site the software is placed at, even if the subdivision did not participate in the acquisition of the software. Further, the software may be used on a sharing basis where multiple agencies have joint projects that can be satisfied by the use of the software placed at one ordering activity's site. This would allow other agencies access to one ordering activity's database. For ordering activity public domain databases, user agencies and third parties may use the computer program to enter, retrieve, analyze and present data. The user ordering activity will take appropriate action by instruction, agreement, or otherwise, to protect the Contractor's proprietary property with any third parties that are permitted access to the computer programs and documentation in connection with the user ordering activity's permitted use of the computer programs and documentation. For purposes of this section, all such permitted third parties shall be deemed agents of the user ordering activity.
  - (3) Except as is provided in paragraph 8.b(2) above, the ordering activity shall not provide or otherwise make available the software or documentation, or any portion thereof, in any form, to any third

party without the prior written approval of the Contractor. Third parties do not include prime Contractors, subcontractors and agents of the ordering activity who have the ordering activity's permission to use the licensed software and documentation at the facility, and who have agreed to use the licensed software and documentation only in accordance with these restrictions. This provision does not limit the right of the ordering activity to use software, documentation, or information therein, which the ordering activity may already have or obtains without restrictions.

(4) The ordering activity shall have the right to use the computer software and documentation with the computer for which it is acquired at any other facility to which that computer may be transferred, or in cases of disaster recovery, the ordering activity has the right to transfer the software to another site if the ordering activity site for which it is acquired is deemed to be unsafe for ordering activity personnel; to use the computer software and documentation with a backup computer when the primary computer is inoperative; to copy computer programs for safekeeping (archives) or backup purposes; to transfer a copy of the software to another site for purposes of benchmarking new hardware and/or software; and to modify the software and documentation or combine it with other software, provided that the unmodified portions shall remain subject to these restrictions.

(5) "Commercial Computer Software" may be marked with the Contractor's standard commercial restricted rights legend, but the schedule contract and schedule pricelist, including this clause, "Utilization Limitations" are the only governing terms and conditions, and shall take precedence and supersede any different or additional terms and conditions included in the standard commercial legend.

#### **9. SOFTWARE CONVERSIONS - (132-32 AND 132-33)**

Full monetary credit will be allowed to the ordering activity when conversion from one version of the software to another is made as the result of a change in operating system, or from one computer system to another. Under a perpetual license (132-33), the purchase price of the new software shall be reduced by the amount that was paid to purchase the earlier version. Under a term license (132-32), conversion credits which accrued while the earlier version was under a term license shall carry forward and remain available as conversion credits which may be applied towards the perpetual license price of the new version.

#### **10. DESCRIPTIONS AND EQUIPMENT COMPATIBILITY**

The Contractor shall include, in the schedule pricelist, a complete description of each software product and a list of equipment on which the software can be used. Also, included shall be a brief, introductory explanation of the modules and documentation which are offered.

#### **11. RIGHT-TO-COPY PRICING**

The Contractor shall insert the discounted pricing for right-to-copy licenses.

**USA COMMITMENT TO PROMOTE  
SMALL BUSINESS PARTICIPATION  
PROCUREMENT PROGRAMS**

**PREAMBLE**

(Name of Company) provides commercial products and services to ordering activities. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

**COMMITMENT**

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged, and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in ordering activity contracts. To accelerate potential opportunities please contact:



(CUSTOMER NAME)  
BLANKET PURCHASE AGREEMENT

Pursuant to GSA Federal Supply Schedule Contract Number(s) \_\_\_\_\_, Blanket Purchase Agreements, the Contractor agrees to the following terms of a Blanket Purchase Agreement (BPA) EXCLUSIVELY WITH (ordering activity):

(1) The following contract items can be ordered under this BPA. All orders placed against this BPA are subject to the terms and conditions of the contract, except as noted below:

MODEL NUMBER/PART NUMBER	*SPECIAL BPA DISCOUNT/PRICE
_____	_____
_____	_____
_____	_____

(2) Delivery:

DESTINATION	DELIVERY SCHEDULES / DATES
_____	_____
_____	_____
_____	_____

(3) The ordering activity estimates, but does not guarantee, that the volume of purchases through this agreement will be \_\_\_\_\_.

(4) This BPA does not obligate any funds.

(5) This BPA expires on \_\_\_\_\_ or at the end of the contract period, whichever is earlier.

(6) The following office(s) is hereby authorized to place orders under this BPA:

OFFICE	POINT OF CONTACT
_____	_____
_____	_____
_____	_____

(7) Orders will be placed against this BPA via Electronic Data Interchange (EDI), FAX, or paper.

(8) Unless otherwise agreed to, all deliveries under this BPA must be accompanied by delivery tickets or sales slips that must contain the following information as a minimum:

- (a) Name of Contractor;
- (b) Contract Number;
- (c) BPA Number;
- (d) Model Number or National Stock Number (NSN);
- (e) Purchase Order Number;
- (f) Date of Purchase;

(g) Quantity, Unit Price, and Extension of Each Item (unit prices and extensions need not be shown when incompatible with the use of automated systems; provided, that the invoice is itemized to show the information); and

(h) Date of Shipment.

(9) The requirements of a proper invoice are specified in the Federal Supply Schedule contract. Invoices will be submitted to the address specified within the purchase order transmission issued against this BPA.

(10) The terms and conditions included in this BPA apply to all purchases made pursuant to it. In the event of an inconsistency between the provisions of this BPA and the Contractor's invoice, the provisions of this BPA will take precedence.

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BASIC GUIDELINES FOR USING  
“CONTRACTOR TEAM ARRANGEMENTS”

Federal Supply Schedule Contractors may use “Contractor Team Arrangements” (see FAR 9.6) to provide solutions when responding to a ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions or the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements.

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or -
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

AUTHORIZED INFORMATION TECHNOLOGY  
GSA SCHEDULE PRICELIST  
FOR  
**KOI COMPUTERS INC.**

May 14, 2010

<b>MFG</b>	<b>MFG PART NO.</b>	<b>DESCRIPTION</b>	<b>COMMERCIAL PRICE</b>	<b>GSA PRICE</b>
ARKEIA	ARK-APP-APA110A	Physical Appliance APA110a	\$3,500.00	\$3,422.73
ARKEIA	ARK-APP-APA110B	Physical Appliance APA110b	\$4,900.00	\$4,781.04
ARKEIA	ARK-APP-APA110C	Physical Appliance APA110c	\$7,000.00	\$6,818.51
ARKEIA	ARK-APP-APA210A	Physical Appliance APA210a	\$6,500.00	\$6,360.35
ARKEIA	ARK-APP-APA210C	Physical Appliance APA210c	\$10,000.00	\$9,756.13
ARKEIA	ARK-APP-APA310A	Physical Appliance APA310a	\$14,900.00	\$14,510.22
ARKEIA	ARK-APP-APA310C	Physical Appliance APA310c	\$18,400.00	\$17,906.00
ARKEIA	ARK-APP-APA510A	Physical Appliance APA510a	\$23,500.00	\$22,854.13
ARKEIA	ARK-APP-APA-RACK2	Physical Appliance option, Rack Mounting kit for APA 100, 110 Series new version w/adjustable length	\$220.00	\$213.45
ARKEIA	ARK-APP-APA-EXT500	500GB VTL expansion for APA 200	\$1,600.00	\$1,552.36
ARKEIA	ARK-APP-APA-EXT1000	1TB VTL expansion for APA 210, 300	\$3,000.00	\$2,910.67
ARKEIA	ARK-APP-APA-EXT5000	5TB VTL expansion for APA 500,510	\$6,400.00	\$6,209.42
ARKEIA	ARK-BNDL8-START	SOFTWARE APPLICATION STARTER PACK	\$1,300.00	\$1,191.22
ARKEIA	ARK-BNDL8-WORKGROUP	SOFTWARE APPLICATION WORKGROUP PACK	\$3,500.00	\$3,207.12
ARKEIA	ARK-BNDL8-ENTERPRISE	SOFTWARE APPLICATION ENTERPRISE PACK	\$5,900.00	\$5,406.30
ARKEIA	ARK-BK8-LINUX	Software Application Network Backup for Linux with one tape drive license, 1TB VTL	\$800.00	\$733.06
ARKEIA	ARK-BK8-UNIX	Software Application Network Backup for Unix with one tape drive license, 1TB VTL	\$1,900.00	\$1,741.01
ARKEIA	ARK-APP-81-AVA500	Virtual Appliance AVA-500	\$1,300.00	\$1,191.22
ARKEIA	ARK-APP-81-AVA1000	Virtual Appliance AVA-1000	\$2,000.00	\$1,832.64
ARKEIA	ARK-APP-81-AVA2000	Virtual Appliance AVA-2000	\$3,500.00	\$3,207.12
ARKEIA	ARK-CL-T1-1-4	Backup Agents 1 to 4(Type-1)-all Unix, Netware, NDMP, and Vmware ESX Servers.	\$900.00	\$824.69
ARKEIA	ARK-CL-T1-5-9	Backup Agents 5 to 9(Type-1)-all Unix, Netware, NDMP, and Vmware ESX Servers.	\$800.00	\$733.06

ARKEIA	ARK-CL-T1-10-24	Backup Agents 10 to 24(Type-1)-all Unix, Netware, NDMP, and Vmware ESX Servers.	\$650.00	\$595.61
ARKEIA	ARK-CL-T1-25-99	Backup Agents 25 to 99(Type-1)-all Unix, Netware, NDMP, and Vmware ESX Servers.	\$500.00	\$458.16
ARKEIA	ARK-CL-T1-100	Backup Agents 100 agents or more(Type-1)-all Unix, Netware, NDMP, and Vmware ESX Servers.	\$400.00	\$366.53
ARKEIA	ARK-CL-T2-1-4	Backup Agents 1 to 4 (TYPE-2)-all Non-Unix Servers including all Linux Itanium-2(IA64) and powerPC 64-bit, Server Editions of Commercial Linux Distributions(Red Hat, Mandriva, Novell Suse), Windows Servers and Mac OS X Servers.	\$700.00	\$641.42
ARKEIA	ARK-CL-T2-5-9	Backup Agents 5 to 9 (TYPE-2)-all Non-Unix Servers including all Linux Itanium-2(IA64) and powerPC 64-bit, Server Editions of Commercial Linux Distributions(Red Hat, Mandriva, Novell Suse), Windows Servers and Mac OS X Servers.	\$550.00	\$503.98
ARKEIA	ARK-CL-T2-10-24	Backup Agents 10 to 24 (TYPE-2)-all Non-Unix Servers including all Linux Itanium-2(IA64) and powerPC 64-bit, Server Editions of Commercial Linux Distributions(Red Hat, Mandriva, Novell Suse), Windows Servers and Mac OS X Servers.	\$400.00	\$366.53
ARKEIA	ARK-CL-T2-25-99	Backup Agents 25 to 99 (TYPE-2)-all Non-Unix Servers including all Linux Itanium-2(IA64) and powerPC 64-bit, Server Editions of Commercial Linux Distributions(Red Hat, Mandriva, Novell Suse), Windows Servers and Mac OS X Servers.	\$300.00	\$274.90
ARKEIA	ARK-CL-T2-100	Backup Agents 100 agents or more (TYPE-2)-all Non-Unix Servers including all Linux Itanium-2(IA64) and powerPC 64-bit, Server Editions of Commercial Linux Distributions(Red Hat, Mandriva, Novell Suse), Windows Servers and Mac OS X Servers.	\$250.00	\$229.08
ARKEIA	ARK-CL-T3-1-4	Backup Agents 1 to 4(TYPE-3)-all Linux x86 (excluding Novell SLES & OES, Red Hat AS & AP, Mandriva Corporate Server), all Linux SPARC, all Linux PowerPC 32-bit, all Linux Alpha, Windows Desktops from 98 to Vista, Mac OS X Workstations, xBSD.	\$250.00	\$229.08
ARKEIA	ARK-CL-T3-5-9	Backup Agents 5 to 9(TYPE-3)-all Linux x86 (excluding Novell SLES & OES, Red Hat AS & AP, Mandriva Corporate Server), all Linux SPARC, all Linux PowerPC 32-bit, all Linux Alpha, Windows Desktops from 98 to Vista, Mac OS X Workstations, xBSD.	\$200.00	\$183.26
ARKEIA	ARK-CL-T3-10-24	Backup Agents 10 to 24(TYPE-3)-all Linux x86 (excluding Novell SLES & OES, Red Hat AS & AP, Mandriva Corporate Server), all Linux SPARC, all Linux PowerPC 32-bit, all Linux Alpha, Windows Desktops from 98 to Vista, Mac OS X Workstations, xBSD.	\$150.00	\$137.45
ARKEIA	ARK-CL-T3-25-99	Backup Agents 25 to 99(TYPE-3)-all Linux x86 (excluding Novell SLES & OES, Red Hat	\$100.00	\$91.63

		AS & AP, Mandriva Corporate Server), all Linux SPARC, all Linux PowerPC 32-bit, all Linux Alpha, Windows Desktops from 98 to Vista, Mac OS X Workstations, xBSD.		
ARKEIA	ARK-CL-T3-100	Backup Agents 100 agents or more(TYPE-3)-all Linux x86 (excluding Novell SLES & OES, Red Hat AS & AP, Mandriva Corporate Server), all Linux SPARC, all Linux PowerPC 32-bit, all Linux Alpha, Windows Desktops from 98 to Vista, Mac OS X Workstations, xBSD.	\$50.00	\$45.82
ARKEIA	ARK-CL-VM 1-4	Backup Agents 1 to 4 (TYPE-VIRTUAL)-any operating systems installed in a virtual machine from Vmware, Xen(Citrix),Xen(opensource),Hyper-V(Microsoft),KVM, or other.	\$250.00	\$229.08
ARKEIA	ARK-CL-VM-5-9	Backup Agents 5 to 9 (TYPE-VIRTUAL)-any operating systems installed in a virtual machine from Vmware, Xen(Citrix),Xen(opensource),Hyper-V(Microsoft),KVM, or other.	\$200.00	\$183.26
ARKEIA	ARK-CL-VM-10-24	Backup Agents 10 to 24 (TYPE-VIRTUAL)-any operating systems installed in a virtual machine from Vmware, Xen(Citrix),Xen(opensource),Hyper-V(Microsoft),KVM, or other.	\$150.00	\$137.45
ARKEIA	ARK-CL-VM-25-99	Backup Agents 25 to 99 (TYPE-VIRTUAL)-any operating systems installed in a virtual machine from Vmware, Xen(Citrix),Xen(opensource),Hyper-V(Microsoft),KVM, or other.	\$100.00	\$91.63
ARKEIA	ARK-CL-VM-100	Backup Agents 100 agents or more (TYPE-VIRTUAL)-any operating systems installed in a virtual machine from Vmware, Xen(Citrix),Xen(opensource),Hyper-V(Microsoft),KVM, or other.	\$50.00	\$45.82
ARKEIA	ARK-DR-LIN-1-4	Disaster Recovery option for backup agents, 1 to 4 (ANY-TYPE)-Linux Platforms	\$600.00	\$549.79
ARKEIA	ARK-DR-LIN-5-9	Disaster Recovery option for backup agents,5 to 9 (ANY-TYPE)-Linux Platforms	\$450.00	\$412.34
ARKEIA	ARK-DR-LIN-10-24	Disaster Recovery option for backup agents,10 to 24 (ANY-TYPE)-Linux Platforms	\$250.00	\$229.08
ARKEIA	ARK-DR-LIN-25-99	Disaster Recovery option for backup agents,25 to 99 (ANY-TYPE)-Linux Platforms	\$200.00	\$183.26
ARKEIA	ARK-DR-LIN-100	Disaster Recovery option for backup agents,100 agents or more (ANY-TYPE)-Linux Platforms	\$150.00	\$137.45
ARKEIA	ARK-DR-WIN-1-4	Disaster Recovery option for backup agents 1 to 4(ANY-TYPE)-Windows Platforms	\$600.00	\$549.79
ARKEIA	ARK-DR-WIN-5-9	Disaster Recovery option for backup agents 5 to 9(ANY-TYPE)-Windows Platforms	\$450.00	\$412.34
ARKEIA	ARK-DR-WIN-10-24	Disaster Recovery option for backup agents 10 to24(ANY-TYPE)-Windows Platforms	\$250.00	\$229.08
ARKEIA	ARK-DR-WIN-25-99	Disaster Recovery option for backup agents 25 to 99(ANY-TYPE)-Windows Platforms	\$200.00	\$183.26
ARKEIA	ARK-DR-WIN-100	Disaster Recovery option for backup agents 100 agents or more(ANY-TYPE)-Windows Platforms	\$150.00	\$137.45

ARKEIA	ARK-DB-ORA-1	Database Agents Oracle Agent	\$1,200.00	\$1,099.59
ARKEIA	ARK-DB-MYS-1	Database Agents MySQL Agent	\$600.00	\$549.79
ARKEIA	ARK-DB-PSQL-1	Database Agents PostgreSQL Agent	\$600.00	\$549.79
ARKEIA	ARK-DB-MSSQL-1	Database Agents Microsoft SQL Server Agent	\$1,200.00	\$1,099.59
ARKEIA	ARK-DB-DB2-1	Database Agents IBM DB2 Agent	\$1,200.00	\$1,099.59
ARKEIA	ARK-DB-EXC-1	Application Agents Microsoft Exchange server agent	\$1,200.00	\$1,099.59
ARKEIA	ARK-DB-LOT-1	Application Agents Lotus Agent	\$1,200.00	\$1,099.59
ARKEIA	ARK-DB-LDAP-1	Application Agents LDAP Agent	\$600.00	\$549.79
ARKEIA	ARK-DB-EDIR-1	Application Agents eDirectory Agent	\$600.00	\$549.79
ARKEIA	ARK-DB-OX-1	Application Agents Open Xchange Agent	\$800.00	\$733.06
ARKEIA	ARK-VM-ESX-1	Hypervisor Agents VmWare ESX Agent (T1 license also required)	\$1,000.00	\$916.32
ARKEIA	ARK-ENC-1	Encryption Option-Individual agent license	\$200.00	\$183.26
ARKEIA	ARK-ENC-NOLIMIT	Encryption Option-unlimited agent license(per backup server)	\$2,000.00	\$1,832.64
ARKEIA	ARK-BR-SVR	Backup replication Server (destination) and 1 client (source)	\$1,500.00	\$1,374.48
ARKEIA	ARK-BR-SVR-CLT	Backup Replication Client(source)-1 license	\$500.00	\$458.16
ARKEIA	ARK-BR-SVR-UNLTD	Backup Replication Client(source)-unlimited client license	\$25,000.00	\$22,908.03
ARKEIA	ARK-APP-CMS	Central Management Server license	\$1,000.00	\$916.32
ARKEIA	ARK-APP-CMC	Central Management dedicated hardware console	\$4,000.00	\$3,665.29
ARKEIA	ARK-APP-CM-CLIENT	License to manage one Backup Server from one CMS	\$500.00	\$458.16
ARKEIA	ARK-APP-CM-UNLTD	License to manage an unlimited number of Backup Servers from one CMS	\$25,000.00	\$22,908.03
ARKEIA	ARK-DR-LIN	Disaster Recovery Option for Linux Backup Server	\$800.00	\$733.06
ARKEIA	ARK-SSO	Shared Storage Option (formerly SAN option)	\$1,000.00	\$916.32
ARKEIA	ARK-RSO	Remote Storage Option(formely RDM option)for one agent-includes one tape drive license	\$500.00	\$458.16
ARKEIA	ARK-NDMP	NDMP Option(per filer)-T1 license required	\$1,400.00	\$1,282.85
ARKEIA	ARK-TLIB	Tape Automation option	\$1,000.00	\$916.32
ARKEIA	ARK-TDD	Tape Drive option	\$1,000.00	\$916.32
ARKEIA	ARK-D2D2T	Disk-to-Disk-to-Tape(D2D2T) Option	\$1,000.00	\$916.32
ARKEIA	ARK-TPDUP	Tape Duplication option	\$800.00	\$733.06
ARKEIA	ARK-VTL-1TB	Virtual Tape Library upgrade from 500GB to 1TB for ASA & AVA	\$800.00	\$733.06
ARKEIA	ARK-VTL-2TB	Virtual Tape Library upgrade from 1TB to 2TB for ASA & AVA	\$1,000.00	\$916.32

ARKEIA	ARK-VTL-5TB	Virtual Tape Library upgrade from 1TB to 5TB for ASA	\$2,500.00	\$2,290.80
ARKEIA	ARK-VTL-10TB	Virtual Tape Library upgrade from 1TB to 10TB for ASA	\$4,000.00	\$3,665.29
ARKEIA	ARK-VTL-25TB	Virtual Tape Library upgrade from 1TB to 25TB for ASA	\$7,500.00	\$6,872.41
ARKEIA	ARK-VTL-50TB	Virtual Tape Library upgrade from 1TB to 50TB for ASA	\$12,000.00	\$10,995.86
ARKEIA	ARK-VTL-100TB	Virtual Tape Library upgrade from 1TB to 100TB for ASA	\$20,000.00	\$18,326.43
ARKEIA	ARK-APP-D2D-5TB	Virtual Tape Library upgrade from 3TB to 5TB for APA310	\$3,000.00	\$2,748.96
ARKEIA	ARK-PS-INSTALL3	On Site Installation Services- 3 day session(Includes travel expenses) -Hardware Validation (test library, tape drives and devices). -Analyze the customer needs.-Client backup requirements.-Backup policy deifinition. -Installation of Arkeia Backup Server and clients (limited to time). -Backup policy implementation.- Backup/restore validation.- Basic backup software training.	\$5,000.00	\$4,581.61
ARKEIA	ARK-PS-CONSULT3	Onsite Training and Consulting Services-3 day session (Includes travel expenses). -Overview of Arkeia Network Backup, Troubleshoot and validate the existing environment, Backup server tuning and analysis, Issue investigation and resolution, Environment Status report.	\$5,000.00	\$4,581.61
ARKEIA	ARK-PS-TRAIN3	Onsite Technical training-3 day session(Includes travel expenses). Arkeia GUI basics, Arkeia methodology, Managing Arkeia Network backup, Backup policies and implementation, Arkeia features, Arkeai modules, Arkeia design and structure, Troubleshooting Arkeia Network Backup	\$5,000.00	\$4,581.61
ARKEIA	ARK-PS-CONFIG	Software Configuration Assistance via phone (New license install). 3 Hours of phone installatioin support, Install and configure backup server and devices (drive & library), Setup of three client manchines, Perform backup to backup server and restore from backup server.	\$500.00	\$458.16
RIM	PRD-24255-001	BlackBerry Enterprise Server 5.0 for Microsoft Exchange - 20 user	\$3,999.00	\$3,447.56
RIM	PRD-24255-002	BlackBerry Enterprise Server 5.0 for IBM Lotus Domino - 20 user	\$3,999.00	\$3,447.56
RIM	PRD-24255-004	BlackBerry Enterprise Server 5.0 for Microsoft Exchange - 1 user	\$2,999.00	\$2,476.29
RIM	PRD-24255-005	BlackBerry Enterprise Server 5.0 for IBM Lotus Domino - 1 user	\$2,999.00	\$2,476.29
RIM	PRD-10459-005	BlackBerry Enterprise Server 4.1 for Novell Groupwise - 20 user	\$3,999.00	\$3,447.56
RIM	PRD-10459-034	BlackBerry Enterprise Server 4.1 for MDS Applications - 20 user	\$3,999.00	\$3,447.56
RIM	PRD-10459-018	BlackBerry Enterprise Server 4.1 for Novell Groupwise - 1 user	\$2,999.00	\$2,476.29
RIM	PRD-10459-035	BlackBerry Enterprise Server 4.1 for MDS Applications - 1 user	\$2,999.00	\$2,476.29

RIM	PRD-07630-010	CAL for Enterprise/Professional, 1 user	\$99.00	\$80.18
RIM	PRD-07630-022	CAL for Enterprise/Professional, 5 user Pack	\$429.00	\$353.92
RIM	PRD-07630-011	CAL for Enterprise/Professional , 10 user Pack	\$699.00	\$591.01
RIM	PRD-07630-012	CAL for Enterprise, 50 user Pack	\$3,299.00	\$2,799.28
RIM	PRD-07630-013	CAL for Enterpris, 100 user Pack	\$5,999.00	\$5,169.05
RIM	PRD-07630-014	CAL for Enterprise, 500 user Pack	\$27,499.00	\$24,343.66
RIM	PRD-07630-070	CAL for Enterprise, 1,000 user Pack	\$49,999.00	\$44,703.73
RIM	PRD-10459-105	BlackBerry Professional 4.1 for IBM Lotus Domino - 5 user	\$499.00	\$365.37
RIM	PRD-10459-108	BlackBerry Professional 4.1 for IBM Lotus Domino - 10 user	\$849.00	\$624.23
RIM	PRD-07630-053	Client Access Lic - SBE, 1 user	\$99.00	\$80.18
RIM	PRD-07630-054	Client Access Lic - SBE, 5 user Pack	\$429.00	\$353.92
RIM	PRD-10459-019	BES Tradeup Key	\$2,799.00	\$2,476.29
RIM	PRD-24255-019	BlackBerry Enterprise Server 5.0 for Microsoft Exchange - Version Upgrade	\$999.00	\$752.51
RIM	PRD-24255-020	BlackBerry Enterprise Server 5.0 for IBM Lotus Domino - Version Upgrade	\$999.00	\$752.51
RIM	PRD-10459-012	BlackBerry Enterprise Server 4.1 for Novell Groupwise - Version Upgrade	\$999.00	\$752.51
RIM	PRD-07630-097	Enterprise Lic Program - CAL 1,000 User Program - 500 CAL PACK	\$27,499.00	\$25,625.33
RIM	PRD-07630-096	Enterprise Lic Program - CAL 1,000 User Program - 1 CAL	\$39.00	\$38.60
RIM	PRD-07630-100	Enterprise Lic Program - CAL - 10,000 User Program - 1,000 CAL PACK	\$49,999.00	\$47,056.32
RIM	PRD-07630-101	Enterprise Lic Program - CAL - 10,000 User Program - 1 CAL	\$25.00	\$22.91
RIM	SRV-00015-999	BPS - Basic Program - 30 Active CALs max	\$350.00	\$309.56
RIM	SRV-00015-998	BES - Basic Program - 30 Active CALs max	\$485.00	\$428.96
RIM	SRV-00015-997	BES w/MVS - Basic Program - 30 Active CALs max	\$557.75	\$493.30
RIM	SRV-00015-996	BPS - Enhanced Program - 30 Active CALs max	\$523.00	\$462.57
RIM	SRV-00015-995	BES - Enhanced Program - 30 Active CALs max	\$725.00	\$641.23
RIM	SRV-00015-994	BES w/MVS - Enhanced Program - 30 Active CALs max	\$833.75	\$737.41
RIM	SRV-00015-993	BPS - Advantage Program - 30 Active CALs max	\$1,082.00	\$956.98
RIM	SRV-00015-992	BES - Advantage Program - Includes 1-30 Actives CALs	\$1,499.00	\$1,325.80
RIM	SRV-00015-991	BES w/MVS - Advantage Program - Includes 1-30 Active CALs	\$1,723.85	\$1,524.67
RIM	ADV(31-99)	BES and BES w/MVS - Advantage Program -	\$27.00	\$23.88

		31-99 Active CALs		
RIM	ADV(100-499)	BES and BES w/MVS - Advantage Program - 100-499 Active CALs	\$25.65	\$22.69
RIM	ADV(500-999)	BES and BES w/MVS - Advantage Program - 500-999 Active CALs	\$24.30	\$21.49
RIM	ADV(1000+)	BES and BES w/MVS - Advantage Program - 1,000+ Active CALs	\$22.95	\$20.30
RIM	SRV-00041-103	BPS and BES - Advantage Program - Direct to Level 2 Support	\$9,000.00	\$7,960.08
RIM	SRV-00041-104	BES w/ MVS - Advantage Program - Direct to Level 2 Support	\$10,350.00	\$9,154.09
RIM	SRV-00015-990	BES - Standard Program - Includes 1-500 Active CALs	\$21,000.00	\$18,573.52
RIM	SRV-00015-989	BES w/MVS - Standard Program - Includes 1-500 Active CALs	\$24,150.00	\$21,359.55
RIM	STD(501-999)	BES and BES w/MVS - Standard Program - Per Active CAL - 501-999 Active CALs	\$20.00	\$17.68
RIM	STD(1000-4999)	BES and BES w/MVS - Standard Program - Per Active CAL - 1,000-4,999 Active CALs	\$17.50	\$15.47
RIM	STD(5000-9999)	BES and BES w/MVS - Standard Program - Per Active CAL - 5,000-9,999 Active CALs	\$15.00	\$13.26
RIM	STD(10000-19999)	BES and BES w/MVS - Standard Program - Per Active CAL - 10,000-19,999 Active CALs	\$12.50	\$11.05
RIM	STD(20000-49999)	BES and BES w/MVS - Standard Program - Per Active CAL - 20,000-49,999 Active CALs	\$10.00	\$8.84
RIM	STD(50000+)	BES and BES w/MVS - Standard Program - Per Active CAL - 50,000+ Active CALs	\$7.50	\$6.63
RIM	SRV-00041-109	BES - Standard Program - System Health Checks	\$8,925.00	\$7,893.74
RIM	SRV-00041-100	BES - Change Management / Migration Reviews	\$3,150.00	\$2,786.03
RIM	SRV-00041-110	BES w/MVS - System Health Checks	\$10,263.75	\$9,077.81
RIM	SRV-00041-101	BES w/MVS - Change Management / Migration Reviews	\$3,622.50	\$3,203.93
RIM	SRV-00041-107	BES - Advantage and Standard Programs - Support Service Specialist	\$3,500.00	\$3,095.59
RIM	SRV-00041-108	BES w/MVS - Advantage and Standard Programs - Support Service Specialist	\$4,025.00	\$3,673.22
RIM	SRV-00015-988	BES - Premium Program - Includes 1-1,000 Active CALs	\$72,000.00	\$63,680.65
RIM	SRV-00015-987	BES w/MVS - Premium Program - Includes 1-1,000 Active CALs	\$82,800.00	\$73,232.75
RIM	PRM(1001-4999)	BES and BES w/MVS - Premium Program - Per Active CAL - 1,000-4,999 Active CALs	\$14.70	\$13.01
RIM	PRM(5000-9999)	BES and BES w/MVS - Premium Program - Per Active CAL - 5,000-9,999 Active CALs	\$12.60	\$11.14
RIM	PRM(10000-19999)	BES and BES w/MVS - Premium Program - Per Active CAL - 10,000-19,999 Active CALs	\$10.50	\$9.29
RIM	PRM(20000-49999)	BES and BES w/MVS - Premium Program - Per Active CAL - 20,000-49,999 Active CALs	\$8.40	\$7.43
RIM	PRM(50000+)	BES and BES w/MVS - Premium Program - Per Active CAL - 50,000+ Active CALs	\$6.30	\$5.57
RIM	SRV-00041-111	BES - Premium Program - Tech to Site	\$35,000.00	\$30,955.87
RIM	SRV-00041-112	BES w/MVS - Premium Program - Tech to Site	\$40,250.00	\$35,599.25

RIM	SRV-00015-986	BES - Elite Program - Includes 1-20,000 Active CALs	\$500,000.00	\$481,913.76
RIM	SRV-00015-985	BES w/MVS - Elite Program - Includes 1-20,000 Active CALs	\$500,000.00	\$481,913.76
RIM	ELT(20001-49999)	BES and BES w/MVS - Elite Program - Per Active CAL - 20,001-49,999 Active CALs	\$6.40	\$6.17
RIM	ELT(50000+)	BES and BES w/MVS - Elite Program - Per Active CAL - 50,000+ Active CALs	\$4.80	\$4.63
RIM	SRV-00041-105	BES - Premium and Elite Programs - Regional SAM	\$45,000.00	\$39,800.41
RIM	SRV-00041-106	BES and BES w/MVS - Premium and Elite Programs - Regional SAM	\$51,750.00	\$45,770.47
RIM	SRV-00025-001	BES and BES w/MVS - Advantage/Standard/Premium/Elite - (1) Additional Named Caller	\$599.00	\$529.79
RIM	SRV-00033-002	BES and BES w/MVS - Advantage/Standard/Premium/Elite - Developer Support - 10 Call Pk	\$999.00	\$883.57